



Salma Abdelgawad

Development Manager of NREUV

Email: sabdelgawad@nreuv.com

SKILLS AND CAPABILITIES

Modeling & Management:

- Financial Modeling
- Project Management

Technical Skills:

- Powerpoint, Photoshop, Microsoft Excel, Microsoft Project, InDesign & Illustrator
- Architectural Drawing - AutoCAD, Revit & Sketchup
- Programming - Basic Knowledge of Python & R

CAREER PROFILE

Northern Real Estate Urban Ventures, Washington, D.C. – Principal 2000 to present Consultant and Developer of affordable housing, single-family homes, retail and commercial facilities.

The Brooklyn Navy Yard Development Corporation (BNYDC) New York, NY – Development And Planning Fellow June. 2019 - August. 2019 Underwrote the re-development of a 70k sqf. historical Building dedicated to light manufacturing uses. Conducted environmental, legal, and infrastructure due diligence for planned ground-up projects. Conducted assessment of respondents to an RFEI calling for the revival of maritime industries on a damaged pier structure. Managed communications with respondents to an RFEI calling for the development of a 50k sqf. food manufacturing incubator space. Illustrated maps setting new wayfinding strategy and requesting approvals from the Brooklyn topography office.

IMKAN Misr Cairo, Egypt – Assistant Development Manager Oct. 2015 - Jun. 2018 Underwrote projects at asset level for pre-acquisition stage and presented project KPIs for approval. Managed design, planning and construction consultants from concept to schematic phase in residential and commercial projects. Supervised the planning and entitlement phase of a mixed-use 1,200-acre project. Wrote RFPs to engage local and international design consultants. Coordinated with the construction team to meet assigned budgets and award construction contracts worth EGP 1.3bln. Coordinated across departments to track progress and ensure timely delivery of 5 residential parcels. Managed a team member and coached on development-related processes.

Dar Al Mimaar Group (DMG) Cairo, Egypt – development coordinator Dec. 2014 - Oct. 2015 Prepared RFPs and scope of work for local & international design consultants. Prepared quarter project reviews & construction updates for cross-departmental presentations and clients. Provided data for analysts to develop a 10-year projection model of the entire project. Coordinated with design consultants to reach the required residential product mix & maximize profit. Set project vision through highest and best use analysis for a newly acquired 500-acre land.

EDUCATION

MIT (Massachusetts Institute of Technology) Cambridge, MA Master of Science In Real Estate Development

AUC (The American University in Cairo) Cairo, Egypt Bachelor of Science In Architectural Engineering

AWARDS AND AFFILIATIONS

LAWRENCE COMMUNITY WORKS – 2019 Boston Affordable Housing Development Competition, 2nd Place

A 96-unit mixed-income project in Lawrence, MA, that includes 79 moderately affordable apartments. Financing through a mix of federal and state LIHTC, section 8 vouchers, chapter 40R, and other soft funding sources