



Don Isaac Jr.

Associate

Education

Georgetown University – Masters in Real Estate

Development/Finance Concentrations

Morehouse College – Bachelors of Arts

Economics

Gonzaga College High School

Washington DC

Professional and Civic Associations

Commissioner- DC Real Property Tax Commission

Voting Member- DC Democratic State Committee

National Committeeman- DC Young Democrats

Alpha Phi Alpha Fraternity Incorporated

Urban Land Institute

Don Isaac Jr. has specialized in public-private partnerships. To this end, he has conducted market and financial analysis, and assessed development feasibility, and development schedule analysis of all product types. Mr. Isaac has been responsible for evaluating both technical and financial proposals for many mixed use development on projects in the Washington DC metropolitan Area. In previous work, Mr. Isaac performed financial and market analysis on several mixed-use development projects. In the role of analyst, Mr. Isaac led team in market and financial analysis of multifamily acquisitions with value add potential, conducted feasibility analysis on ground up development within the existing land portfolio. Mr. Isaac has conducted a portfolio replacement valuation analysis for a domestic and international hotel portfolio of that exceeds over \$2.5 billion. Previously, Mr. Isaac has worked as an analyst at Jones Lang LaSalle, a development associate for A. Wash & Associates, and Host Hotels & Resorts.

Mr. Isaac holds a Master's degree in Real Estate with a Development and Finance concentrations from Georgetown University. He also holds B.A. in Economics from Morehouse College where he graduated cum laude. Mr. Isaac has studied Global Leadership and China's Economic Development at the London School of Economics Peking University Campus in Beijing China. He is currently a member of the Urban Land Institute and serves on the DC Board of Real Property Tax Appeals.

NREUV Projects:

- The Nannie Helen at 4800
- Emory Beacon of Light
- Howard University

Primary Responsibilities

- Monitoring and Analyzing acquisitions/dispositions
- Facilities management, portfolio management, real estate database development, and leasing.